



March 5, 2018

TO: Consignors for **Friday, May 4, 2018**, SMS Sale at Fruitland

SUBJECT: Consignments and Footnotes  
**Due by March 20, 2018**

This year's sale for fall calving will be held on **Friday, May 4, 2018 at 7:00 pm**. Heifers will be scheduled to arrive Friday morning, will be graded, and penned in their sale pens after lunch. Bring hay to keep fill on the heifers. Sale order and arrival times will be sent closer to sale date. If you would like to bring heifers the night before (Thursday, May 3) that can be arranged.

I need consignments and footnotes by **March 20** so I can get catalogs printed and start advertising. Please send \$15.00 per head with your consignments, this pays for advertising and catalogs. The other fees are collected at the sale barn (\$50 plus checkoff to the sale barn and the \$15 certification fee for the official SMS tag). Please include a footnote that gives a little information about your heifers. Things to include may be breeding of the heifers, sex of the calves, the way the heifers are fed or managed, temperament, steer-mate performance, etc.

A few reminders:

1. Fall-calving heifers must be bred to calve by December 1<sup>st</sup> to qualify for a sale.
2. All heifers must be tested for BVD-PI and guaranteed negative.
3. A booster vaccination against Leptospirosis (5-way) is required at pregnancy check.
4. Heifers must be dewormed within 30 days of sale.
5. A pregnancy exam of heifers entering a sale must be done within 30 days of sale.
6. Health papers will be required for heifers selling in a sale.
7. Heifers need to weigh 800 pounds and be a minimum condition score 5 to sell.

I will sort heifers in April and will video if you would like. Heifers should be clipped before I video. I do not need to be there for final preg check, therefore, I do not schedule those with the vet. If you would like me to sort and tag heifers for the sale at final preg please let me know the date you have scheduled.

If you have questions do not hesitate to call. Office: 573-243-3581, Cell: 660-281-5518

Thanks,  
*Erin*