



September 21, 2018

TO: Consignors for **December 1, 2018**, SMS Sale at Fruitland

SUBJECT: Consignments and Footnotes
Due by October 10, 2018

This year's sale for spring calving will be held on Saturday, December 1, 2018 at **11:00 am**. Heifers will be scheduled to arrive Friday. They will be graded off the trailer and penned overnight; remember to bring hay. We will sort and move to sale pens Saturday morning.

I need consignments and footnotes by **October 10** so I can get catalogs printed and start advertising. Please send your information ASAP.

Please send **\$20.00 per head** with your consignments, this pays for advertising and catalogs. Fees have increased due to the addition of internet bidding provided by LiveAuctions TV. The internet bidding is being subsidized by the state board and the cost to us is \$5/heifer. The other fees are collected at the sale barn (\$50 plus checkoff to the sale barn and the \$15 certification fee for the official SMS tag).

Heifers must be due to calve before May 1, 2019 to be in the sale. If they are thin or wild they will probably get kicked out by the graders so leave them at home. Heifers need to weigh 800 pounds and be a minimum condition score 5 to sell.

I will sort heifers in November and will video if you would like. Heifers should be clipped before I video. I do not need to be there for final preg check, therefore, I do not schedule those with the vet. If you would like me to sort and tag heifers for the sale at final preg please let me know the date you have scheduled.

Don't Forget!

Have your heifers tested for BVD-PI (ear notch test), booster lepto, and treat for internal and external parasites.

Thanks,

Erin Larimore
Fruitland Sale Coordinator
Cell: 660-281-5518